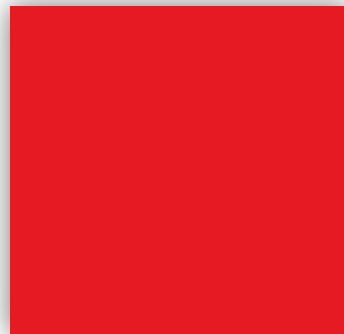


Apple Tree Dental

2008 Annual Report



Expanding to Meet the Growing Need

Facing the Growing Need for Care

During 2008, our clinics received more and more calls from people seeking dental care. At our Hawley Clinic, which serves west central and northwestern Minnesota, the waiting list grew to more than 1,000 patients, and the need to add more dental chairs and hire additional dentists became clear. In southeastern Minnesota, we launched our new Rochester Area Eldercare Program, and by year end hundreds of elderly residents had access to on-site dental care. And despite the challenges, we secured the funding needed to begin the transformation of our Twin Cities Clinic into the Apple Tree Center for Dental Health. Apple Tree continues to face a growing need for care, and is creating sustainable solutions for people who have nowhere to turn.

Our staff touched more lives than ever before in 2008. Statewide, Apple Tree provided 14,683 children, adults and elders with nearly 50,000 dental visits! We helped put smiles on the faces of many people who hadn't been able to smile in a long time. We offered care to people who had suffered sleepless nights without access to dental care. And we worked closely with other dental professionals to provide free care by playing a leading role in Project Homeless Connect in the Twin Cities and in Fargo, and in Give Kids a Smile Day. As 2008 came to an end, the nation's economic downturn worsened, and state budget cuts loomed for 2009. The need to build a sustainable funding mix from both public and private arenas came into sharp focus.

I hope you will feel a deep sense of accomplishment for all the lives that have been touched with your support for Apple Tree. Your support is vital to our mission, our families and our community.

Many thousand thanks!

Michael J. Helgeson, DDS
Chief Executive Officer

James A. Lanigan
Board Chair



Michael J. Helgeson, DDS
Chief Executive Officer



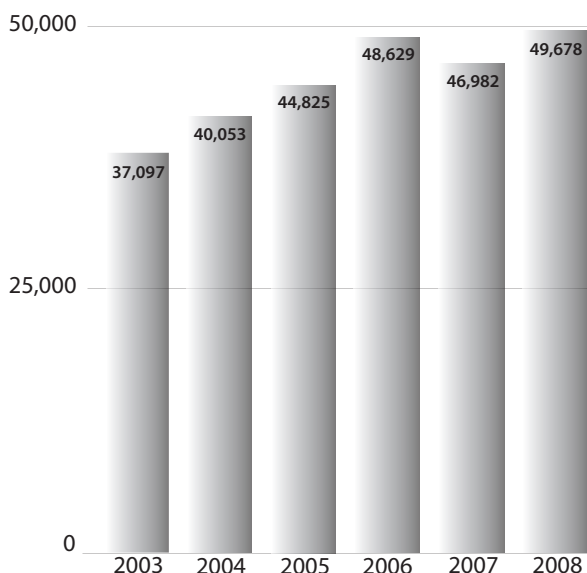
James A. Lanigan, CPA
Board Chair

Please consider using the donation button at www.appletreedental.org to show your commitment to both Apple Tree and all those we serve.

Apple Tree's Mission

Apple Tree's mission is to improve oral health in the lives of people with special dental access needs who face barriers to care.

Patient Visits



Project Homeless Connect

Apple Tree's staff provided free dental services during this semi-annual program that is part of an effort by the City of Minneapolis and Hennepin County to end homelessness. Apple Tree has participated in Project Homeless Connect since 2006, after organizers identified dental care as a critical healthcare need for those attending this day-long event. In fact, dental care was the third most sought after service behind only housing and employment.

In 2008, Apple Tree participated in two Project Homeless Connect events by bringing six of our mobile dental offices along with dentists, hygienists and dental assistants who worked side by side with other dental volunteers to create a team of 100 people that provided the following services:

- Dental assessments to 637 individuals
- Extractions of 290 infected or broken teeth
- Free denture vouchers for 27 people



In 2008, Apple Tree Dental's staff saw 5,014 senior citizens across the state.

81% of these patients were seen on-site at their assisted living center or nursing facility.

The Positive Impact of On-Site Care

95-year-old Olga R. lives at a Rochester area nursing facility. Olga's complex health history includes congestive heart failure, hypertension, depression, dementia, macular degeneration and profound hearing loss.

Olga had experienced multiple failed attempts to complete an exam at a local dental clinic and it was suggested that Olga needed to be put under general anesthesia at a local hospital in order to receive the dental care she needed. Due to her health situation, Olga faced potentially life threatening risks if general anesthesia would be administered.

Fortunately, Apple Tree now delivers on-site dental services at Olga's nursing facility. While it took time and patience, we were able to communicate by writing messages on a dry erase board and shooting digital x-rays of Olga's entire mouth. A dental exam identified multiple badly decayed teeth which required extraction and our dentist was able to perform the necessary treatment on-site using only an oral sedative and local anesthesia. This process resulted in effective treatment which was less traumatic to Olga, eliminated her pain and suffering, and saved thousands of dollars in hospital costs.

Apple Tree Dental's emphasis on patient-focused care with individualized attention is what special needs patients require – and deserve. Olga's story is just one example of how Apple Tree's new Rochester Area Eldercare Program is making a difference in the lives of older adults and their families.

Expanding to Meet Critical Needs in West Central MN

Due to the overwhelming need for dental care for vulnerable people in west central and northwestern Minnesota, Apple Tree began plans to expand the Hawley Clinic and to open a new clinic in Fergus Falls. The Hawley Clinic in northwestern Minnesota currently has a waiting list of more than 1,000 individuals and 784 current patients who sometimes wait months for an appointment.

Fergus Falls was chosen as a new clinic site due to the closing of another safety net clinic and the high number of people in need of care in that area. Eleven counties in this region are designated as dental professional shortage areas by the Office of Rural Health and Primary Care. Both the new Fergus Falls Clinic and the expanded Hawley Clinic will provide care in these areas.

To better serve those in need and in collaboration with Otter Tail County Public Health and the Early Childhood Dental Network, Apple Tree raised funds from Otto Bremer Foundation, Healthier Minnesota Community Clinic Fund, West Central Initiative, MN Dept. of Health, and the Frank W. Veden Charitable Trust for these projects, which will serve an additional 4,500 patients each year once fully operational.

Rochester Area Eldercare Program Launched in 2008

More seniors will now have a dental home where they can regularly receive needed dental care thanks to a new effort in the greater Rochester area that provides on-site care at nursing and assisted living facilities. Four long term care facilities, where 500 seniors reside, now receive on-site dental care with plans to serve 12 facilities in 2009.

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Grants

- \$ 499,407 Healthier Minnesota Community Clinic Fund
- \$ 111,400 Minnesota Department of Health
- \$ 100,051 West Central Initiative
- \$ 82,718 Otto Bremer Foundation
- \$ 45,000 Minnesota Department of Health
- \$ 45,000 Patterson Dental Foundation
- \$ 30,000 West Central Initiative
- \$ 20,000 Disabled American Veterans Charitable Service Trust
- \$ 6,300 Madelia Community Hospital

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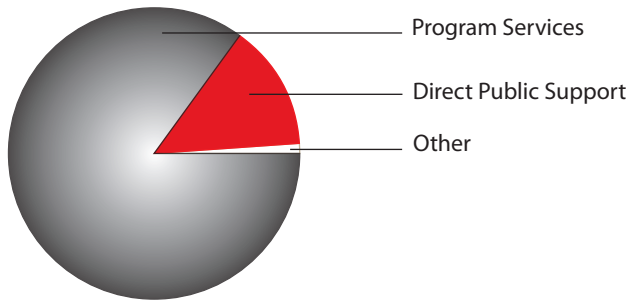
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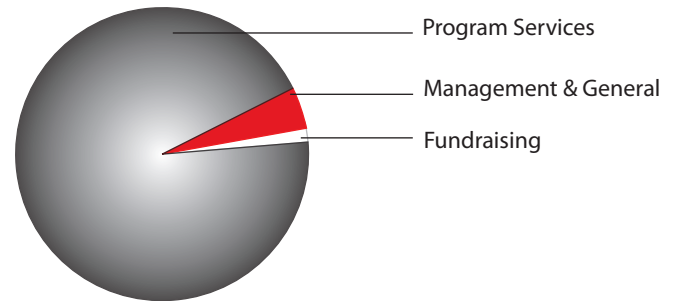
If your name was omitted or listed incorrectly, please accept our apologies and contact Susan Voigt at 763-784-7993 x28

2008 Financials

Revenue



Expenses



Statement of Financial Position (December 31, 2007 and 2008)

Revenue	2008	2007
Direct Public Support	\$1,066,849	\$ 772,149
Program Services	6,298,641	5,977,343
Other	22,746	27,480
Total	7,388,236	6,776,972
Expenses		
Program Services	6,228,341	5,872,326
Management and General	446,040	377,343
Fundraising	135,786	90,801
Total	6,810,167	6,340,470
Excess Revenue over Expenses	578,069	436,502



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